



## Software Products: **CS-Enterprise**



READY TO MEET CUSTOMER DEMANDS, DRIVE DOWN SALES AND OPERATING COSTS, COMPRESS YOUR SALES CYCLE AND IMPROVE PROFITS?

**WE HAVE THE SOLUTION. ➤**

### **CS-Enterprise:** For Complete Product Configuration Management

CS-Enterprise consists of 10 proven interactive software modules that span the complete demand *and* supply chain—from product specification through quoting, pricing, order promising, order management, proposal generation, sourcing, engineering, manufacturing and delivery. The Web-based product configuration software can protect your investment and significantly enhance the value of your legacy enterprise applications such as ERP, PDM, CRM and CAD—and can be quickly and securely integrated with your channel partners to allow end-to-end visibility and collaboration.

**The complete solution. ➤**



### **CS-Enterprise: Complete Enterprise Solution Streamlines Quote-to-Delivery Processes**

Whether you are a custom product manufacturer or a service industry concerned about the bottom line – Configuration Solutions has the right technology to meet your unique business needs. With a singular focus on custom manufacturing and service industries, we've dedicated the past 15 years to configuration management to help our customers maintain their competitive edge. We can do the same for you.

Our CS-Enterprise applications handle complex product variability, enabling you to gain complete control over the quote-to-deliver cycle while eliminating costs, rework orders and sales expenses. Configuration Solutions equips your company with proven technologies and implementation strategies to achieve a rapid return on investment. CS-Enterprise gives you the flexibility to deliver a variety of products and services at a reduced cost to improve profitability and speed customer satisfaction.

### **CS-Enterprise Applications streamlines the entire quote-to-delivery process by providing you with the following capabilities:**

- Quotation and Revision Management, Cost Estimates
- Guided Selling, Pricing, Costing, Margin Analysis, Product Selection and Visualization
- Proposal and Document Generation
- Engineering Bills of Materials, Routings Generation; 2D/3D/CAD Drawings generated "on-the-fly"
- Manufacturing Scheduling, Shop Floor Instructions, Advanced Planning and Demand Flow
- System Configuration, Product Hierarchy with Nested Configuration and Configured Repair/Replacement Parts
- Simple Integration to Order Entry, ERP, CRM, CAD, PLM, PDM, web site or e-Commerce systems
- Web based modules enable unlimited deployment options (WAN, LAN, Internet, Intranet) with choice of Unix, MS, Linux Operating Systems and Oracle, MS, Sybase DBMS

### **Typical Benefits of CS-Enterprise:**

- Reduces cost of sales while enabling 100% order accuracy
- Automates 90% of quote and order processing – with no engineering required
- Reduces lead times by 50-80%
- Decreases order processing time for both standard and configured products
- Creates 96% of order Bills of Materials automatically, with 99% accuracy
- Promotes increased sales and throughput without additional resources or overhead expense
- Reduces time-to-market for higher levels of customer satisfaction