



Configuration Solutions

"Simplifying the Complex"

Software Solutions for the
Dynamic Enterprise

CS-ROM: Revenue Optimization Management



OPTIMIZE THE RETURN OF YOUR RFQ AND ECR QUOTATIONS...

- Increase Accuracy and Efficiency
- Unmatched Cost vs. Price Analysis
- Enhance Resource Allocation on RFQ
- Understand Life Cycle Revenue Stream
- Audit Trail for Change Tracking

WE HAVE THE SOLUTION-CS ROM

Visibility into Costs and Assumptions...

Survey results showed that there is a significant need among manufacturers for more efficient Engineering Change, Bill of Material (BOM) and Component Management, as well as ease of communicating necessary product information to various departments.

The survey confirmed that customers were able to resolve these product development challenges by implementing a PLM solution and were pleased with how they were able to streamline their operations and develop products much easier and faster.

Accelerate Your RFQ and ECR Process!

Extend Your Capabilities Today!

Email info@configsc.com

Call 269.329.2500



Contact our PLM team to

- Achieve your new product launch goals
- Reduce direct material costs
- Decrease redundant efforts
- Increase margins
- Manage your QS/ISO requirements

The Challenge:

Whether you are looking at pre-RFQ sales opportunities, quoting new business, re-quoting current business or quoting Engineering Change Notices (ECN) for existing business, success for the Automotive Supplier depends on easily accessible, accurate up-to-date information and strong business processes to ensure your business decisions will maintain or improve profitability.

The Solution:

CS-ROM (Revenue Optimization Management) coordinates your activities for maximum profitability and efficiency. Pursue only the most profitable opportunities – and do so with reliable information, seamless communication, and consistent business practices.

CS-ROM Helps You to Determine Which RFQs to Pursue:

- Evaluate risk factors
- Evaluate uncertainties
- Account for variability in volume
- Account for uncertainties in your financial outlook
- Evaluate strategic impact

CS-ROM Helps You to Manage Engineering Changes:

- Feasibility evaluation
- Rules-Based Cost Estimating and Pricing – fast, consistent, accurate
- Integrated Product Visualization and Markup
- Vendor RFQ and Sourcing Selection
- Quotation Production and Version Control
- Document Linking, Retention and Retrieval
- Collaborative Task Workflow Management

CS-ROM Helps You to Manage the Account:

- Management Performance Reporting
- Revenue and Profit Impact Analysis – know what is happening to your margins

CS-ROM Helps You to Manage Open Issues:

- Collaborative Open Issues Resolution
- Associate to Quote/Part/Program
- Leverage Open Issues with "Lessons Learned" Report