



Software Products: **CS-Remote**



READY TO MEET CUSTOMER DEMANDS, DRIVE DOWN SALES AND OPERATING COSTS, COMPRESS YOUR SALES CYCLE AND IMPROVE PROFITS?

WE HAVE THE SOLUTION. ➤

CS-Enterprise: For Complete Product Configuration Management

CS-Enterprise consists of 10 proven interactive software modules that span the complete demand *and* supply chain—from product specification through quoting, pricing, order promising, order management, proposal generation, sourcing, engineering, manufacturing and delivery. The Web-based product configuration software can protect your investment and significantly enhance the value of your legacy enterprise applications such as ERP, PDM, CRM and CAD—and can be quickly and securely integrated with your channel partners to allow end-to-end visibility and collaboration.

The complete solution. ➤

The Challenge:

Salespeople have been tethered to their configuration systems, unable to accurately configure, price and quote custom products to their customers in the field without an internet connection to their home office. Loss of flexibility and accuracy – or even loss of business – can be the result.

The Solution:

CS-Remote provides a stand-alone and disconnected configuration platform that enables your remote sales network or disconnected laptop/desktop computer users to operate independently from the host system so they can accurately price, quote and visualize custom products anywhere and anytime, and periodically send and receive updated information to and from the host.

CS-Remote may be used with any CS-Enterprise application to extend its value to stand-alone sales networks and other remote users beyond the scope of the corporate network.

CS-Remote frees remote users with the following capabilities:

- The remote user configures new custom product(s) in the field
- When an internet connection becomes available, the remote user connects to the corporate network
- The remote user's new product specs and quotes are uploaded to their home network
- Concurrently, the latest prices and product information are downloaded to the remote user's laptop or PC

Typical Benefits of CS-Remote:

- Works with standard industry databases such as Microsoft SQL and Oracle
- Employs two-way data synchronization and replication mechanism so data residing on the host system can be accurately captured by remote users

